

**Note as of 2 June 2023:** since this Trading Update was released, My Money Group adjusted the hedging structure used to protect the highly likely acquisition of HSBC retail activities in France against interest rates movements. This had a positive impact on 2022 NBI and solvency ratios. Final audited financials have been published. An updated investor presentation is also available (please use following link: [Presentation - FY 2022 Results](#)).

# TRADING UPDATE



Paris, 22 February 2023

**My Money Group exhibits strong core performance despite the challenging 2022 environment and maintains the objective to complete the acquisition of HSBC's retail banking activities in France by year-end 2023.**

## Key highlights

- Strong commercial activity in the first half of 2022 (new originations up 30% vs H1 2021), followed by decision to slow down originations in the second half of the year in a rising rates environment. Moderate overall growth of new originations for the full year (+4% vs 2021)
- 11.5% growth of Net Banking Income in historical activities (Specialty Finance), supported by the growth of Receivables (+8.9% YoY)
- €8m Profit before Tax in Specialty Finance, impacted by prudent provisioning policy (€15m additional forward-looking provisions booked on balance sheet) in an economic environment marked by rising rates and the energy crisis
- Further reduction of non-performing loans in 2022 (3.7% NPL ratio at year-end 2022, vs 4.5% at YE 2021), but conservative approach maintained with €15m of forward-looking reserves added (€27m FWL provisions in balance-sheet at year-end 2022)
- Maintained very strong solvency & liquidity buffers, well above regulatory requirements
- Aiming to complete the acquisition of HSBC's retail activities in France by year-end 2023 ("CCF Project")
- My Money Bank's S&P credit rating affirmed at BBB- in July 2022, with outlook revised to "Stable" (from "Developing")
- Niccolo Ubertalli appointed as Group CEO from January 2023

## Statement of the CEO, Niccolo Ubertalli :

« It is with great enthusiasm and determination that I took over as new CEO of My Money Group since the start of 2023. I would like to thank my predecessor, Eric Shehadeh, for all the work accomplished since 2012 and the quality of the handover. I also thank the Shareholder, our Chairman Chad Leat and the Board for their trust. My mission, together with all employees, will be to pursue the Group's transformation in order to better serve our customers and partners while supporting the development of the company, in a sustainable, socially responsible and profitable manner.

The Group had a solid year in 2022 in an uneven economic environment, marked by the increase of inflationary pressures, the impact of the conflict in Ukraine and the energy crisis. After a strong

commercial performance in the first half of the year, the Group decided to slow down new originations in the second half to protect profitability as prevalent usury rates did not reflect the increase in refinancing costs. We forecast a gradual return to normal business in the course of 2023.

The Group has continued in 2022 to reduce its stock of non-performing loans, with a NPL ratio standing at 3.7% at year-end 2022 (compared with 4.5% at year-end 2021). My Money Group remains very prudent in the current inflationary environment and has conservatively added €15m of forward-looking provisions, which now represent a total of €27m on balance sheet at year-end 2022. In addition, the Group continues to rely on solvency ratios well above minimum requirements (3.6% buffer at year-end 2022) and a strong liquidity (c. €1.4bn liquidity capacity).

Finally, we have progressed in 2022 in the acquisition project of HSBC's retail banking activities in France ("CCF Project") and aim to complete it by year-end 2023. The migration project of the operations from HSBC infrastructure to Arkéa Banking Services' platform are on track thanks to the excellent cooperation between the teams of HSBC, My Money Group and our partner Arkéa. In parallel, we maintain a continuous dialogue with the regulators and are actively working on obtaining all the necessary approvals for this project. We are also preparing for the Group's future successes, through the development of an attractive products & services offering and the implementation of specific programmes to welcome, on-board and train the colleagues which will join the Group from HSBC. Carrying out this exceptional project, we can count on the full support of our Shareholder and the outstanding commitment of our employees and partners. »

### Key performance indicators :

	2022	2021
Net Banking Income	€237m	€191m
Receivables – My Money Bank	€5,397m	€5,133m
Receivables – French overseas territories	€1,541m	€1,506m
Cost of risk	36 bps	3 bps
Profit before Tax - Specialty Finance	€8m	€19m
CET1 Ratio	13.5%	15.6%
Total Capital Ratio	17.4%	19.9%

### About My Money Group

My Money Group is an independent French banking group, focused on consumer finance (including credit consolidation, auto financing, and deposits) as well as specialised lending to commercial clients (commercial real estate, auto & equipment financing). My Money Group operates in mainland France and in French Overseas Territories. It has its head-office in Paris, an operational centre of excellence in Nantes and franchises in French Guyana, Martinique, Guadeloupe (Somafi-Soguafi and Banque des Caraïbes) and La Reunion (Sorefi).

My Money Group's Investor Relations website contains additional financial information for investors.